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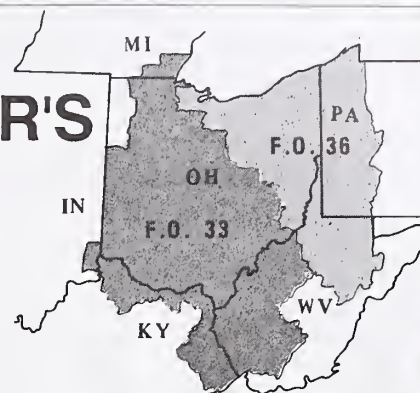
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THE MARKET ADMINISTRATOR'S BULLETIN

Ohio Valley Marketing Area
Federal Order No. 33

Eastern Ohio Western-Pennsylvania Marketing Area
Federal Order No. 36



VOL. XXII-NO. 3

C. MACK ENDSLEY, Market Administrator

MARCH 1991

USDA WADES THROUGH 70-PLUS SUPPLY CONTROL PROPOSALS

The U.S. Department of Agriculture (USDA) this week plans to release a synopsis of more than 70 proposals it has received as part of a congressionally-mandated study of ways to reduce excessive milk production. Proposals range from turning the entire federal dairy program over to producers to manage and operate, to increasing demand to avoid the need for supply management. USDA analysts are sorting and summarizing the proposals for submission to the House and Senate Agriculture Committees before they are made public. The 1990 farm law calls for USDA to consult with Congress and USDA wants to make sure its copies don't get loose before members have a chance to study the summaries. The law also directs USDA to study a target price and an alternative pricing scheme (Class IV price).

NMPF Offers Most Radical Suggestion

The National Milk Producers Federation (NMPF) proposes an alternative that would authorize producers to carry out "program implementation, operation and

management." This would involve a program under which producers would finance, control and manage the operations of milk supply management to achieve reductions in milk production, product disposition, and dairy promotion to stimulate consumption. NMPF calls for a board of elected dairy farmers that would essentially perform USDA functions: Anticipate supply-demand balance; determine purchase prices; implement a supply control program if purchases exceed 4-6 billion lbs.; fix targets for exports, international dairy food aid and domestic donation programs. The board also would control stocks of butter, powder and cheese on top of federal program needs.

NCI Proposal Supports 1985 Law

National Cheese Institute (NCI) suggests that price support provisions revert to the 1985 law that allowed a gradual reduction in supports if supplies are burdensome, plus authority for a herd termination program, unless producers and processors get behind another approach; both alternatives are specifically pre-

cluded by the 1990 act. NCI also thinks USDA should analyze the current "quota-levy" program "and compare the impacts of those provisions with a more market-oriented approach using price flexibility." The system to which NCI referred is the assessment refund available to producers who do not increase milk output and a higher assessment as necessary to make up for the refunds.

Standby Authority For An Incentive-Penalty Program

Dairylea Co-op Inc., Syracuse, N.Y., proposes standby authority for an "incentive-penalty program to adjust milk supplies to the level of market needs." It works much like the NMPF plan but Dairylea favors an inventory adjustment program. If surplus removals were more than 5 billion lbs. but USDA inventories were not increasing because existing export and donation programs were using the excess, the controls would be adjusted. Standby control authority would avoid the need for such programs as whole-herd termination and could discourage increased production, says Dairylea.

(Continued on page 2)

(Continued from page 1)

Agri-Mark Proposes Class IV Pricing

Surplus milk production "should have the lowest value of all and be designated Class IV," says Agri-Mark, a Lawrence, Mass., dairy co-op. But a Class IV-priced milk could be blended with other classes of milk under the federal milk marketing order system. Handlers, cooperatives, brokers, and others could sell products wherever they could get the most return, suggests Agri-Mark. USDA would buy only those products needed for government program use.

within the category whole milk sales have been off sharply while sales of lowfat and skim milk have increased sharply. Butter sales have been sluggish and canned and evaporated milk sales have been down.

What is likely to take place between 1989 and 1995? By observing changes in commercial use of major dairy products during the 1980's it is possible to make some projections as to changes in commercial use of major dairy products or product categories between 1989 (the last annual data available) and 1995.

These projections yield the following estimate of changes between 1989 and 1995 for the

major product categories.

--Total cheese	+36%
--Cream cheese	+7%
--Fluid milk products	+5%
--Ice cream/ice milk	+4%
--Cottage cheese	-6%
--Butter	-12%
--Canned milk	-27%

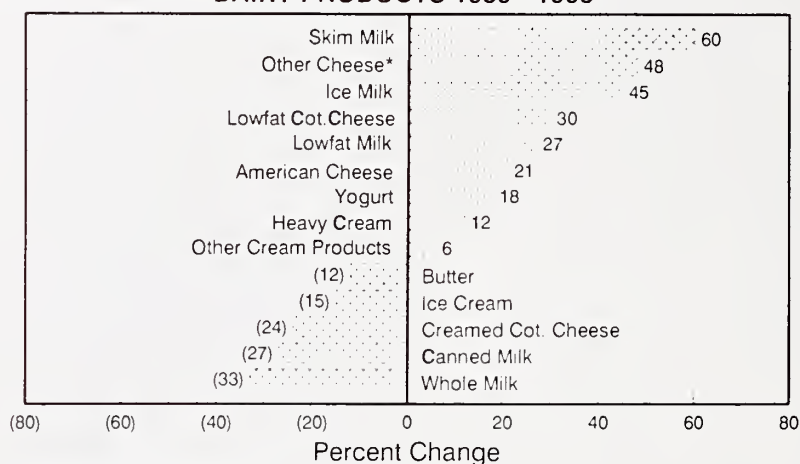
Big projected gains in cheese use are significant because over 30 percent of the milk supply is used in cheese. By contrast the projected continued losses in commercial sales of canned milk are less important because less than 1% of the milk supply is used for canned milk.

SOURCE: Dairy Food Newsletter - Vol. 46 #17
March 18, 1991

Projection of Changes in Milk and Dairy Product Commercial Use From 1989 to 1995

During the past ten years the dairy industry has realized modest but rather steady gains in the total commercial disappearance of milk and dairy products. However, individual products have shown big gains or losses. Big gains have taken place in cheese sales. Overall fluid milk sales have been steady but

PROJECTED CHANGES IN SALES OF MAJOR DAIRY PRODUCTS 1989 - 1995



*Includes Italian, Swiss, Brick, Muenster, and other varieties of cheese other than American

FEDERAL ORDER NO's 33 AND 36 COMBINED MARKET STATISTICS

	FEBRUARY 1991	JANUARY 1991	FEBRUARY 1990
Total Producer Milk	489,090,962	529,345,132	456,791,294
Class I Producer Milk	271,198,061	300,150,481	261,517,063
Class II Producer Milk	68,758,024	76,350,675	70,273,970
Class III Producer Milk	149,134,877	152,843,976	125,000,261
Percent Class I	55.4	56.7	57.2
Percent Class II	14.1	14.4	15.4
Percent Class III	30.5	28.9	27.4
Number Producer Farms	8,187	8,218	7,837
Daily Average Productions per Farm	2,134	2,078	2,082
Daily Average Producer Milk	17,467,534	17,075,649	16,313,975
Number of Reporting Handlers	62	62	61

FEDERAL ORDER 33 MARKET SUMMARY FOR FEBRUARY 1991

Gross Class I utilization averaged 4,505,461 pounds per day during February 1991. On a daily basis this was a decrease of .6% from the previous month and 9.3% more than February 1990.^{1/}

The February 1991 Class I utilization of producer milk totaled 125,088,492 pounds or 55.8% of the reported producer receipts. This utilization percentage is 1.7% less than last month and 3.7% less than February 1990.^{1/}

The average butterfat test for gross Class I utilization was 2.1% for February 1991.

Receipts from 3,528 producers by 28 pool handlers regulated by Order No. 33 averaged 8,008,252 pounds daily for February 1991. On a daily basis this was 2.4% more than last month and 26.4% more than February 1990.^{1/}

Producers supplying the market increased by 5 from the January 1991 total and increased by 651 from February 1990. The daily average producer receipts per farm of 2,270 pounds were 51 more than the previous month. On a daily basis this is 68 pounds more than February 1990.^{1/}

The February 1991 Class I price was \$12.23 per hundredweight for 3.5% milk delivered to pool plants in Zone 3. This was 6 cents less than the January 1991 Class I price and \$4.74 less than the February 1990 price. Prices for Class I milk in parts of the marketing area other than Zone 3 reflect the specified location adjustment of minus 24 cents in Zone 1, minus 14 cents in Zone 2, plus 7 cents in Zone 4 and plus 15 cents in Zone 5.

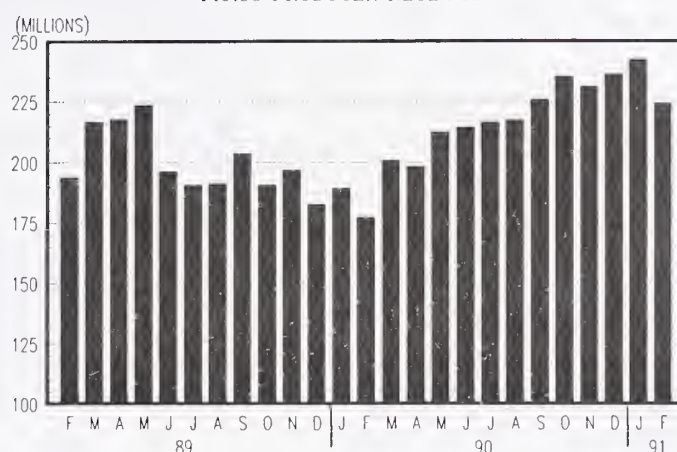
The Class II price for February 1991 was \$11.63. This was \$1.37 more than the January 1991 Class II price and \$2.59 less than the February 1990 Class II price.

The Class III price of \$10.04 for February 1991 was 12 cents less than the previous month and \$2.18 less than the February 1990 Class III price.

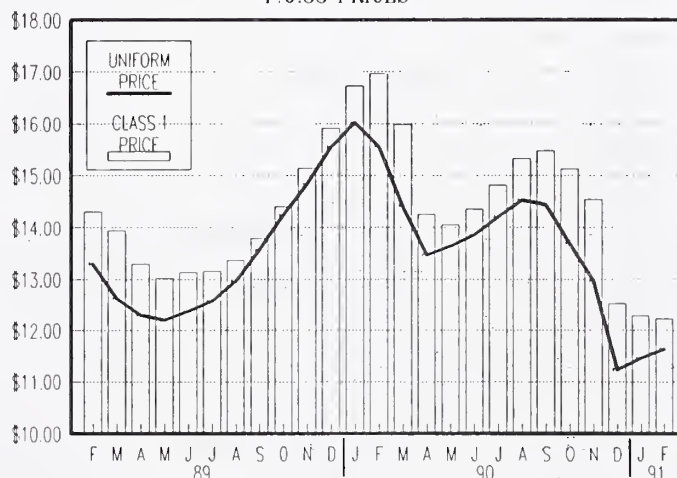
The March 1991 Class I price will be \$12.20 for 3.5% milk.

^{1/} Comparisons to previous periods are magnified due to changes in the handlers included in the pool.

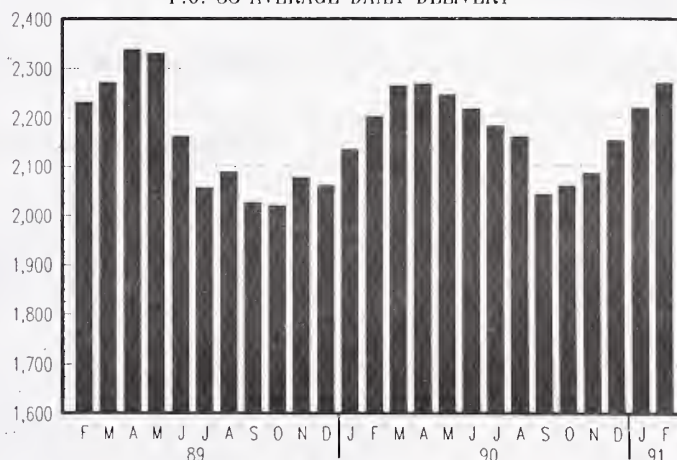
F.O.33 PRODUCER RECEIPTS



F.O.33 PRICES



F.O. 33 AVERAGE DAILY DELIVERY



COMPUTATION OF UNIFORM PRICE FOR FEBRUARY 1991

BASED ON HANDLERS' REPORTS TO THE MARKET ADMINISTRATOR

OHIO VALLEY MILK MARKETING AREA

	PERCENT	MILK POUNDS	3.5% PRICE PER CWT.	TOTAL VALUE
Class I Producer Milk	55.8	125,088,492	\$12.23	\$15,298,322.57
Class II Producer Milk	20.0	44,757,709	11.63	5,205,321.56
Class III Producer Milk	24.2	54,384,864	10.04	5,460,240.35
TOTAL PRODUCER MILK	100.0	224,231,065		\$25,963,884.48
Other Source 1033.60(g) Class I				0.00
TOTAL MILK IN POOL		224,231,065		\$25,963,884.48
Value of Overage				1,890.61
Value of Inventory Adjustment				5,785.39
Value of Other Source				0.00
Value of Class I Location Differentials				1,640.76
Value of Audit Adjustments				7,276.22
TOTAL POOL VALUE				\$25,980,477.46
Value of Producer Location Differentials				77,998.22
1/2 Unobligated Balance in Producer Settlement Fund				111,398.72
POOL MILK AND ADJUSTED VALUE		224,231,065	\$11.670941	\$26,169,874.40
Producer Settlement Fund Reserve			0.040941	
WEIGHTED AVERAGE PRICE		224,231,065	\$11.63	\$26,169,874.40
Other Source 1033.60(g) x Wt. Avg. Price			11.63	0.00
PRODUCER MILK AND ADJUSTED VALUE		224,231,065	\$11.670941	\$26,169,874.40
Producer Settlement Fund Reserve			0.040941	(91,801.54)
UNIFORM PRICE FOR 3.5% MILK		224,231,065	\$11.63	\$26,078,072.86

Uniform Price Subject to Location Differentials

PRODUCER BUTTERFAT DIFFERENTIAL..... \$.104

AVERAGE PRODUCER BUTTERFAT TEST.... 3.77%

	PRODUCER B.F. LBS.	PERCENT
Class I	2,667,307	31.6
Class II	2,136,337	25.3
Class III	3,640,825	43.1
TOTAL	8,444,469	100.0

(Minus Figures in parentheses)

MARKET STATISTICS

FEDERAL ORDER NO. 33

	FEBRUARY 1991		JANUARY 1991		FEBRUARY 1990	
	3.5% Milk	B.F. Diff.	3.5% Milk	B.F. Diff.	3.5% Milk	B.F. Diff.
PRICE SUMMARY						
Producers' Uniform.....	\$11.63*	\$0.104	\$11.45*	\$0.104	\$15.56*	\$0.124
Class I.....	12.23*	0.104	12.29*	0.104	16.97*	0.124
Class II.....	11.63	0.104	10.26	0.104	14.22	0.124
Class III.....	10.04	0.104	10.16	0.104	12.22	0.124

* Zone 3. Zone 1 minus 24 cents. Zone 2 minus 14 cents. Zone 4 plus 7 cents. Zone 5 plus 15 cents.

	FEBRUARY 1991	JANUARY 1991	FEBRUARY 1990
PRODUCER MILK CLASSIFICATION			
TOTAL PRODUCER MILK	224,231,065	242,333,367	177,354,553
Percent Class I	55.8	57.5	59.5
Percent Class II	20.0	20.7	22.9
Percent Class III	24.2	21.8	17.6
UTILIZATION SUMMARY			
CLASS I PRODUCER MILK	125,088,492	139,309,018	105,456,113
Opening Inventory	-0-	27,629	1,622,146
Other Source - Unregulated	39,833	48,527	25,110
Other Source - Other Order	1,023,041	1,190,025	8,269,350
Overage	1,538	2,938	3,541
TOTAL CLASS I	126,152,904	140,578,137	115,376,260
CLASS II PRODUCER MILK	44,757,709	50,234,656	40,697,947
Opening Inventory	444,917	493,374	2,679,507
Other Source - Unregulated	8,270,635	10,817,361	6,400,028
Other Source - Other Order	68,481	18,322	669,241
Overage	-0-	-0-	-0-
TOTAL CLASS II	53,541,742	61,563,713	50,446,723
CLASS III PRODUCER MILK	54,384,864	52,789,693	31,200,493
Opening Inventory	16,933,960	16,512,734	12,516,604
Other Source - Unregulated	940,402	1,014,706	542,387
Other Source - Other Order	2,870,794	4,771,306	9,208,777
Overage	144	41,144	10,696
TOTAL CLASS III	75,130,164	75,129,583	53,478,957
TOTAL RECEIPTS AND UTILIZATION	254,824,810	277,271,433	219,301,940
PRODUCTION SUMMARY			
Percent Butterfat - Producer Milk	3.77	3.79	3.72
Number Producer Farms	3,528	3,523	2,877
Daily Average Production per Farm	2,270	2,219	2,202
Daily Average Producer Milk	8,008,252	7,817,205	6,334,091
Daily Average Producer - Class I	4,467,446	4,493,839	3,766,290
Percent Producer Milk to Class I	179.3	174.0	168.2
Percent Gross Class I to Producer Class I	100.9	100.9	109.4
Number of Reporting Handlers	28	28	24
Value of Producer Milk at Test	\$26,620,312	\$28,379,169	\$28,053,099
Income per Farm (Monthly Average)	\$7,545	\$8,055	\$9,751

OHIO VALLEY MARKETING SUMMARY

(25 Months)

	PRICES					PRODUCTION					
	Class I	Class II	Class III	Uni- form	B.F. Diff.	Total	Class I	Class II	Class III	No. of Farms	Daily Avg. Del.
1989											
FEB	\$14.31	\$12.52	\$11.26	\$13.30	0.151	193,819,227	104,303,912	52,276,964	37,238,351	3,103	2,231
MAR	\$13.94	\$10.98	\$10.98	\$12.63	0.151	216,942,814	117,544,350	56,023,338	43,375,126	3,081	2,271
APR	\$13.30	\$11.35	\$11.09	\$12.30	0.151	217,874,692	110,070,551	55,246,823	52,557,318	3,106	2,338
MAY	\$13.02	\$11.29	\$11.12	\$12.20	0.151	223,492,713	116,187,203	59,980,928	47,324,582	3,094	2,330
JUN	\$13.13	\$11.36	\$11.33	\$12.37	0.151	196,153,357	105,063,517	57,509,874	33,579,966	3,025	2,161
JUL	\$13.16	\$11.76	\$11.76	\$12.58	0.150	190,614,822	104,542,229	57,224,990	28,847,603	2,990	2,056
AUG	\$13.37	\$12.39	\$12.37	\$12.97	0.153	191,334,128	104,485,398	59,397,728	27,451,002	2,954	2,089
SEP	\$13.80	\$13.10	\$13.10	\$13.57	0.144	203,721,387	123,138,462	56,394,113	24,188,812	3,352	2,026
OCT	\$14.41	\$13.87	\$13.87	\$14.24	0.139	190,798,845	113,143,860	53,117,424	24,537,561	3,047	2,020
NOV	\$15.14	\$14.03	\$14.69	\$14.84	0.139	196,827,487	124,150,025	48,698,788	24,078,674	3,159	2,077
DEC	\$15.91	\$14.86	\$14.93	\$15.55	0.138	182,827,065	111,474,711	45,285,507	26,066,847	2,861	2,061
1990											
JAN	\$16.73	\$15.43	\$13.94	\$16.02	0.127	189,470,831	115,868,484	41,908,837	31,693,510	2,863	2,135
FEB	\$16.97	\$14.22	\$12.22	\$15.56	0.124	177,354,553	105,456,113	40,697,947	31,200,493	2,877	2,202
MAR	\$15.98	\$11.80	\$12.02	\$14.41	0.124	200,885,586	123,000,632	47,199,211	30,685,743	2,861	2,265
APR	\$14.26	\$12.42	\$12.32	\$13.47	0.123	198,306,849	111,931,986	48,698,618	37,676,245	2,913	2,269
MAY	\$14.06	\$13.18	\$12.78	\$13.64	0.114	212,471,323	118,321,287	50,617,337	43,532,699	3,051	2,246
JUN	\$14.36	\$13.16	\$13.28	\$13.85	0.113	214,356,744	114,337,971	58,892,410	41,126,363	3,221	2,218
JUL	\$14.82	\$13.51	\$13.43	\$14.21	0.115	216,365,208	113,396,215	60,556,969	42,412,024	3,197	2,183
AUG	\$15.32	\$13.77	\$13.09	\$14.53	0.114	217,331,630	119,041,414	57,557,968	40,732,248	3,246	2,160
SEP	\$15.47	\$13.73	\$12.50	\$14.44	0.114	225,672,218	126,936,871	44,238,529	54,496,818	3,685	2,041
OCT	\$15.13	\$12.61	\$10.48	\$13.70	0.114	235,312,934	140,525,239	45,305,791	49,481,904	3,687	2,059
NOV	\$14.54	\$11.28	\$10.25	\$12.97	0.114	230,965,075	132,732,039	43,818,712	54,414,324	3,692	2,085
DEC	\$12.52	\$8.77	\$10.19	\$11.23	0.105	236,146,570	131,670,806	50,526,979	53,948,785	3,540	2,152
1991											
JAN	\$12.29	\$10.26	\$10.16	\$11.45	0.104	242,333,367	139,309,018	50,234,656	52,789,693	3,523	2,219
FEB	\$12.23	\$11.63	\$10.04	\$11.63	0.104	224,231,065	125,088,492	44,757,709	54,384,864	3,528	2,270

EASTERN OHIO - WESTERN PENNSYLVANIA

MARKETING SUMMARY

(25 Months)

	PRICES					PRODUCTION				No. of Farms	Daily Avg. Del.
	Class I	Class II	Class III	Uni-form	B.F. Diff.	Total	Class I	Class II	Class III		
1989											
FEB	\$14.27	\$12.52	\$11.26	\$13.05	0.151	307,946,808	167,535,504	35,283,138	105,128,166	5,413	2,032
MAR	\$13.90	\$10.98	\$10.98	\$12.51	0.151	349,585,804	183,258,976	43,721,754	122,605,074	5,432	2,076
APR	\$13.26	\$11.35	\$11.09	\$12.22	0.151	342,645,416	172,508,393	39,982,225	130,154,798	5,403	2,114
MAY	\$12.98	\$11.29	\$11.12	\$12.09	0.151	356,146,348	180,156,250	46,939,236	129,050,862	5,370	2,139
JUN	\$13.09	\$11.36	\$11.33	\$12.23	0.151	320,776,618	162,414,891	48,220,707	110,141,020	5,289	2,022
JUL	\$13.12	\$11.76	\$11.76	\$12.53	0.150	300,463,614	166,796,276	44,743,700	88,923,638	5,244	1,848
AUG	\$13.33	\$12.39	\$12.37	\$12.94	0.153	303,393,207	175,007,654	44,237,493	84,148,060	5,328	1,837
SEP	\$13.76	\$13.10	\$13.10	\$13.53	0.144	252,993,696	153,929,052	27,359,422	71,705,222	4,675	1,804
OCT	\$14.37	\$13.87	\$13.87	\$14.19	0.139	280,641,710	170,576,961	29,759,074	80,305,675	4,920	1,840
NOV	\$15.10	\$14.03	\$14.69	\$14.89	0.139	252,596,746	152,209,511	28,491,237	71,895,998	4,617	1,824
DEC	\$15.87	\$14.86	\$14.93	\$15.49	0.138	285,514,186	170,873,792	28,093,577	86,546,817	4,980	1,849
1990											
JAN	\$16.69	\$15.43	\$13.94	\$15.67	0.127	297,773,683	172,124,190	24,743,854	100,905,639	4,949	1,941
FEB	\$16.93	\$14.22	\$12.22	\$15.07	0.124	279,436,741	156,060,950	29,576,023	93,799,768	4,960	2,012
MAR	\$15.94	\$11.80	\$12.02	\$14.17	0.124	319,328,534	176,488,192	34,611,788	108,228,554	4,978	2,069
APR	\$14.22	\$12.42	\$12.32	\$13.32	0.123	314,139,571	159,764,545	35,328,250	119,046,776	5,046	2,075
MAY	\$14.02	\$13.18	\$12.78	\$13.44	0.114	341,567,620	167,133,088	41,228,504	133,206,028	5,092	2,164
JUN	\$14.32	\$13.16	\$13.28	\$13.78	0.113	320,222,579	155,460,831	37,018,096	127,743,652	5,027	2,123
JUL	\$14.78	\$13.51	\$13.43	\$14.11	0.115	308,350,526	152,588,838	42,526,434	113,235,254	4,966	2,003
AUG	\$15.28	\$13.77	\$13.09	\$14.38	0.114	299,710,820	164,932,847	37,357,598	97,420,375	4,943	1,956
SEP	\$15.43	\$13.73	\$12.50	\$14.30	0.114	264,361,107	147,636,724	31,515,243	85,209,140	4,701	1,875
OCT	\$15.09	\$12.61	\$10.48	\$13.50	0.114	266,670,878	160,346,716	29,587,917	76,736,245	4,682	1,837
NOV	\$14.50	\$11.28	\$10.25	\$12.96	0.114	255,651,260	156,038,431	25,913,676	73,699,153	4,599	1,853
DEC	\$12.48	\$8.77	\$10.19	\$11.33	0.105	280,250,274	158,045,961	29,998,645	92,205,668	4,723	1,914
1991											
JAN	\$12.25	\$10.26	\$10.16	\$11.35	0.104	287,011,765	160,841,463	26,116,019	100,054,283	4,695	1,972
FEB	\$12.19	\$11.63	\$10.04	\$11.37	0.104	264,859,897	146,109,569	24,000,315	94,750,013	4,659	2,030

FEDERAL ORDER 36 MARKET SUMMARY FOR FEBRUARY 1991

Gross Class I utilization averaged 5,232,575 pounds per day during February 1991. On a daily basis this was an increase of .7% from the previous month and 6.2% less than February 1990.^{1/}

The February 1991 Class I utilization of producer milk totaled 146,109,569 pounds or 55.2% of the reported producer receipts. This utilization percentage is .8% less than last month and .6% less than February 1990.^{1/}

The average butterfat test for gross Class I utilization was 2.1% for February 1991.

Receipts from 4,659 producers by 34 pool handlers regulated by Order No. 36 averaged 9,459,282 pounds daily for February 1991. On a daily basis this was 2.2% more than last month and 5.2% less than February 1990.^{1/}

Producers supplying the market decreased by 36 from the January 1991 total and decreased by 301 from February 1990. The daily average producer receipts per farm of 2,030 pounds were 58 more than the previous month. On a daily basis this is 18 pounds more than February 1990.^{1/}

The February 1991 Class I price was \$12.19 per hundredweight for 3.5% milk delivered to pool plants. This was 6 cents less than the January 1991 Class I price and \$4.74 less than the February 1990 price.

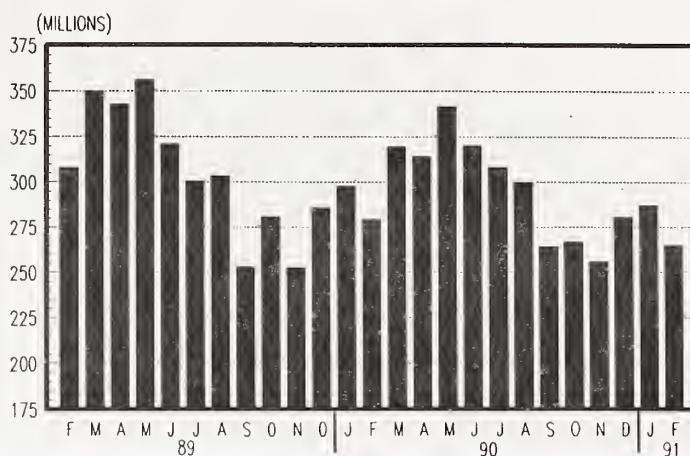
The Class II price for February 1991 was \$11.63. This was \$1.37 more than the January 1991 Class II price and \$2.59 less than the February 1990 Class II price.

The Class III price of \$10.04 for February 1991 was 12 cents less than last month and \$2.18 less than the February 1990 Class III price.

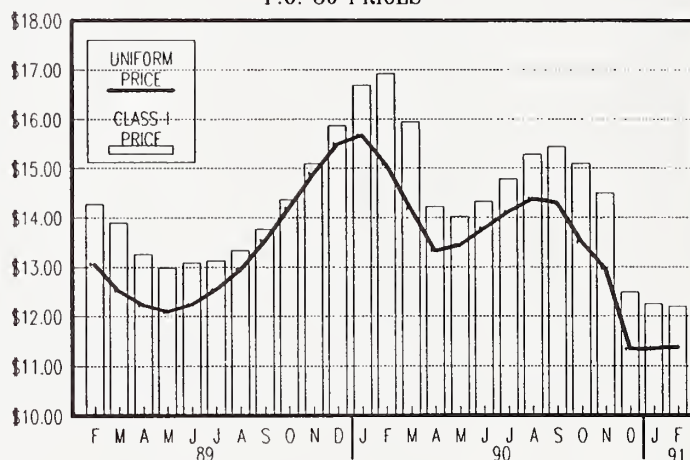
The March 1991 Class I price will be \$12.16 for 3.5% milk.

^{1/} Comparisons to previous periods are magnified due to changes in the handlers included in the pool.

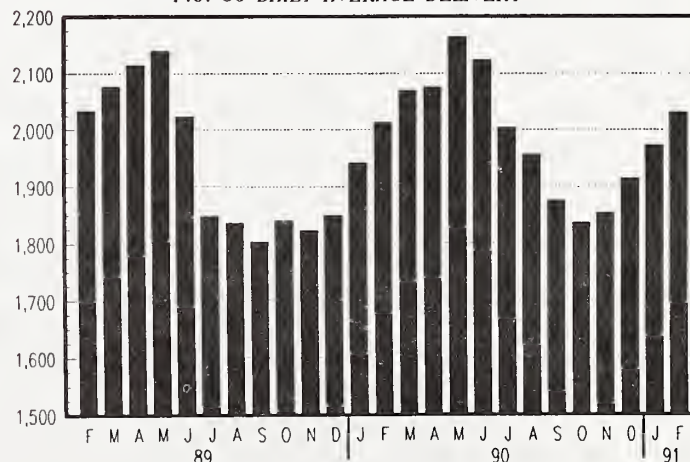
F.O. 36 PRODUCER RECEIPTS



F.O. 36 PRICES



F.O. 36 DAILY AVERAGE DELIVERY



COMPUTATION OF UNIFORM PRICE FOR FEBRUARY 1991

BASED ON HANDLERS' REPORTS TO THE MARKET ADMINISTRATOR
EASTERN OHIO - WESTERN PENNSYLVANIA MARKETING AREA

	PERCENT	MILK POUNDS	3.5% PRICE PER CWT.	TOTAL VALUE
Class I Producer Milk	55.16	146,109,569	12.19	\$17,810,756.46
Class II Producer Milk	9.06	24,000,315	11.63	2,791,236.63
Class III Producer Milk	35.78	94,750,013	10.04	9,512,901.31
TOTAL PRODUCER MILK	100.00	264,859,897		\$30,114,894.40
Unregulated Supply Plant Receipts Class I		-0-		.00
TOTAL MILK IN POOL		264,859,897		\$30,114,894.40
Value of Overage				4,774.24
Value of Beginning Inventory and OS Charges				4,441.55
Net Handler Location Adjustments				.00
TOTAL POOL VALUE				\$30,124,110.19
Net Producer and Plant Location Adjustments				5,753.76
1/2 Unobligated Balance in Producer Settlement Fund				110,026.12
POOL MILK AND ADJUSTED VALUE		264,859,897	\$11.4173	\$30,239,890.07
Producer Settlement Fund Reserve			.0473	(125,319.80)
WEIGHTED AVERAGE PRICE			\$11.37	\$30,114,570.27
Unregulated Supply Plant Receipts		-0-		.00
UNIFORM PRICE FOR 3.5% MILK		264,859,897	\$11.37	\$30,114,570.27

Uniform Price Subject to Location Differentials

PRODUCER BUTTERFAT DIFFERENTIAL..... \$.104

AVERAGE PRODUCER BUTTERFAT TEST.... 3.78%

	PRODUCER B.F. LBS.	PERCENT
Class I	3,114,142	31.1
Class II	1,847,578	18.5
Class III	5,038,097	50.4
TOTAL	9,999,817	100.0

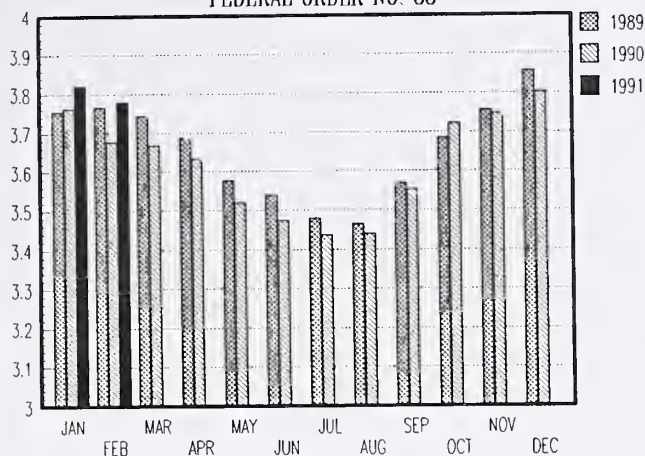
(Minus Figures in parentheses)

MARKET STATISTICS **FEDERAL ORDER NO. 36**

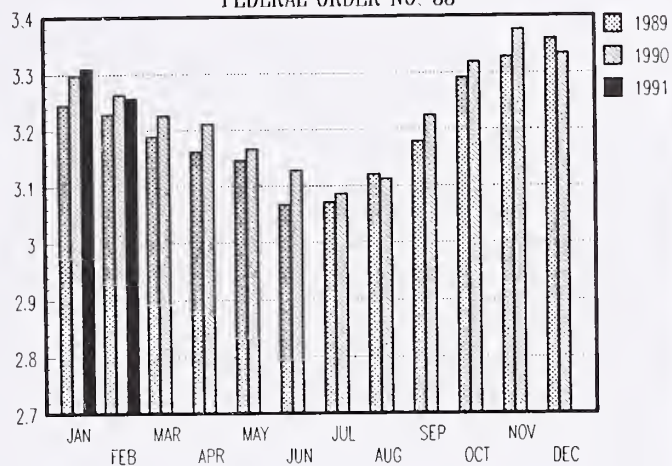
	FEBRUARY 1991		JANUARY 1991		FEBRUARY 1990	
	3.5% Milk	B.F. Diff.	3.5% Milk	B.F. Diff.	3.5% Milk	B.F. Diff.
PRICE SUMMARY						
Producers' Uniform.....	\$11.37	\$0.104	\$11.35	\$0.104	\$15.07	\$0.124
Class I.....	12.19	0.104	12.25	0.104	16.93	0.124
Class II.....	11.63	0.104	10.26	0.104	14.22	0.124
Class III.....	10.04	0.104	10.16	0.104	12.22	0.124

	FEBRUARY 1991	JANUARY 1991	FEBRUARY 1990
PRODUCER MILK CLASSIFICATION			
TOTAL PRODUCER MILK	264,859,897	287,011,765	279,436,741
Percent Class I	55.16	56.04	55.85
Percent Class II	9.06	9.10	10.58
Percent Class III	35.78	34.86	33.57
UTILIZATION SUMMARY			
CLASS I PRODUCER MILK	146,109,569	160,841,463	156,060,950
Other Source - Dairy Products	-0-	-0-	-0-
Other Source and Beg. Inv.-Fluid	402,540	309,704	167,319
Overage	-0-	-0-	-0-
TOTAL CLASS I	146,512,109	161,151,167	156,228,269
CLASS II PRODUCER MILK	24,000,315	26,116,019	29,576,023
Other Source - Dairy Products	12,407,168	8,314,368	8,047,463
Other Source and Beg. Inv.-Fluid	113,458	86,532	140,022
Overage	-0-	-0-	2,332
TOTAL CLASS II	36,520,941	34,516,919	37,765,840
CLASS III PRODUCER MILK	94,750,013	100,054,283	93,799,768
Other Source - Dairy Products	1,248,158	1,522,932	1,495,778
Other Source and Beg. Inv.-Fluid	49,575,736	46,772,730	39,801,010
Overage	65,595	5,230	10,211
TOTAL CLASS III	145,639,502	148,355,175	135,106,767
TOTAL RECEIPTS AND UTILIZATION	328,672,552	344,023,261	329,100,876
PRODUCTION SUMMARY			
Percent Butterfat - Producer Milk	3.78	3.79	3.73
Number Producer Farms	4,659	4,695	4,960
Daily Average Production per Farm	2,030	1,972	2,012
Daily Average Producer Milk	9,459,282	9,258,444	9,979,884
Daily Average Producer - Class I	5,218,199	5,188,434	5,573,605
Percent Producer Milk to Class I	181.3	178.4	179.1
Percent Gross Class I to Producer Class I.....	100.3	100.2	100.1
Number of Reporting Handlers	34	34	37
Value of Producer Milk at Test	\$30,867,726	\$33,448,543	\$42,894,693
Income per Farm (Monthly Average).....	\$6,625	\$7,124	\$8,648

NON-MEMBER BUTTERFAT AVERAGES
FEDERAL ORDER NO. 33

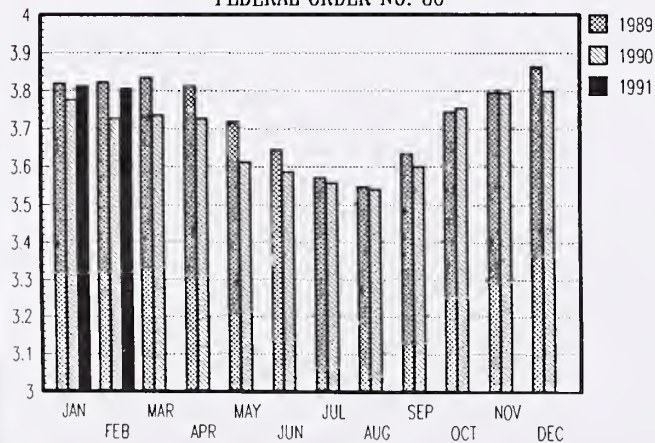


NON-MEMBER PROTEIN AVERAGES
FEDERAL ORDER NO. 33

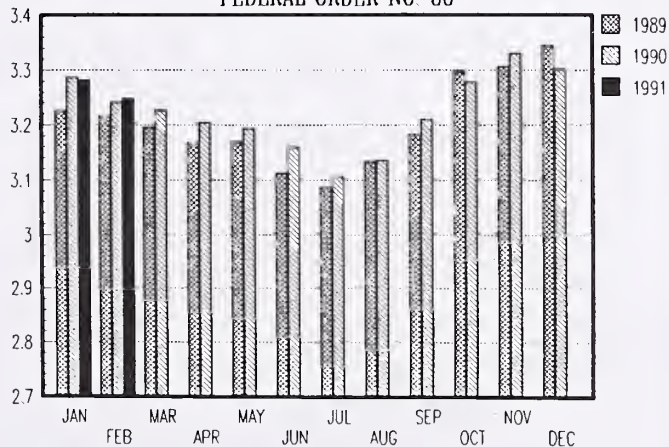


	F.O. 33 BUTTERFAT AVERAGE	F.O. 33 PROTEIN AVERAGE	F.O. 36 BUTTERFAT AVERAGE	F.O. 36 PROTEIN AVERAGE
MARCH	3.67	3.23	3.73	3.22
APRIL	3.63	3.21	3.72	3.20
MAY	3.52	3.17	3.61	3.19
JUNE	3.47	3.13	3.58	3.16
JULY	3.44	3.09	3.55	3.10
AUGUST	3.44	3.11	3.54	3.13
SEPTEMBER	3.55	3.23	3.60	3.21
OCTOBER	3.72	3.32	3.75	3.28
NOVEMBER	3.75	3.38	3.79	3.33
DECEMBER	3.80	3.33	3.80	3.30
JANUARY/1991	3.82	3.31	3.81	3.28
FEBRUARY	3.78	3.26	3.80	3.25

NON-MEMBER BUTTERFAT AVERAGES
FEDERAL ORDER NO. 36



NON-MEMBER PROTEIN AVERAGES
FEDERAL ORDER NO. 36



SELECTED DISPOSITION OF RECEIPTS BY POOL HANDLERS

	Federal Order No. 33		Federal Order No. 36	
	FEBRUARY	FEBRUARY	FEBRUARY	FEBRUARY
	<u>1991</u>	<u>1990</u>	<u>1991</u>	<u>1990</u>
	<i>(thousand pounds)</i>			
Whole Milk	33,657	32,177	40,917	45,091
Flavored Milk	2,122	1,826	2,682	3,057
Skim Milk	10,841	10,922	14,286	14,813
Lowfat Milk	69,737	61,289	80,486	83,636
Cream/Cream Mixtures	290	226	695	802
Cottage Cheese	14,099	11,748	11,948	13,907
Hard Cheese	14,962	9,394	93,458	92,254
Butter	4,481	3,965	7,595	5,434
Ice Cream Mix	13,511	12,246	10,917	11,827

AVERAGE MARKET PRICES AND QUOTATIONS

FEBRUARY 1991

Minnesota-Wisconsin Price Series 3.5%	\$10.04
Minnesota-Wisconsin Price at Test3.78%	10.33
Butter (Chicago 92-Score)	0.9625
Spray-Nonfat Dry Milk (Chicago)	0.8527
Advance Payment Price for March 1991	\$10.04

THE
MARKET ADMINISTRATOR'S

BULLETIN

5950 SHARON WOODS BLVD.

P.O. BOX 29226

COLUMBUS, OHIO 43229

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